

**KADLEC REGIONAL MEDICAL CENTER | RICHLAND, WASHINGTON**



Kadlec Regional Medical Center is a progressive, 180-bed healthcare provider serving the communities of Southeast Washington. The Kadlec facility was constructed in many phases, starting in 1968, to the most recent tower addition completed in 2008 with more expansions planned. The original equipment had reached obsolescence and was operating inefficiently. Significant competition for capital dollars existed with obvious priorities on core mission investments such as a new Healthcare Information Technology system and expansion of the existing NICU.

Apollo Solutions Group collaborated with Kadlec’s facilities and executive leadership to develop and fund a project that addressed their facility needs and met their financial criteria. By working closely with the Kadlec CFO, Apollo Solutions Group was able to fully understand what was needed to implement the project solutions.



Don Thornton,  
Director of Plant Operations,  
Kadlec Regional Medical Center

“ Thanks to Apollo Solutions Group’s creativity and expertise, we received the funding necessary to make significant improvements and stay competitive. Kadlec is now saving 30% on energy costs which equals a quarter of a million dollars annually. ”

**Project Summary**

- \$2M in ARRA funds (American Reinvestment and Recovery Act); competitive grant
- \$1.5M in cash incentives
- \$1.4M in a low interest ARRA loan; requires no cash outlay
- \$5M saved on planned spending for additional capacity
- Positive cash flow, increased days cash on hand
- \$8.2M saved in operating costs over project life

The project scope included: solar and wind power generation, central plant reconfiguration and increased capacity; replacement of 41 year old heating plant; correction of risks to JCAHO compliance; energy management system upgrades; and lighting upgrades.

*Energy savings are financially guaranteed.*

## More solutions for Kadlec Regional Medical Center.



*Kadlec Regional Medical Center won Project of the 2011 Year in the City of Richland Green Awards. KRMC accomplished this by exceeding other applicants with the criteria of demonstrating conservation and protecting or preserving the environment.*

## Apollo Solutions Group. People. Partnerships. Performance.

Apollo Solutions Group enhances your organization's financial, social and environmental performance.

### About Apollo Solutions Group

We solve complex infrastructure problems with individualized solutions that lower operating costs, free up program constraints and deliver guaranteed financial results for healthcare organizations, governments and schools across the country.

### Our Solutions and Services

- Energy Savings Performance Contracting
- Investment Grade Audits
- Remote Monitoring and Building Operation
- BMS System Maintenance and Optimization
- Predictive and Proactive Maintenance
- Financially Guaranteed Savings

### What Makes Us Different

Apollo Solutions Group operates on the principles of *people, partnerships and performance*. Our employees are highly skilled professionals with years of technical experience and a commitment to building mutually beneficial relationships. In turn, our customers get the confidence and peace of mind that comes from working with a trusted partner who delivers guaranteed results.

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